

Jukebox Jams Emerging Artists Program (Contest Period runs November 1-24)

Promotional Checklist

✤ 3-4 Weeks before the start of the contest period:

- Identify Jukebox Locations where you'll be promoting the Jukebox Jams Emerging Artists Program.
- Order Promotional Coasters from AMOA to use in promoting and encouraging jukebox play from the Jukebox Jams Emerging Artists playlist during the contest period, November 1-24.
- Order promo cards from jukebox provider, AMI and/or TouchTunes, for use in promoting jukebox play from the Jukebox Jams Emerging Artists playlist during the contest period, November 1-24.
- Think about "enhancements" that can be implemented to further promote the program to create additional awareness of your jukebox and encourage jukebox play such as:

<u>League Nights</u> – Meet with league coordinators of pool and dart leagues to review program details and how they can promote the program to their pool and dart players on league night.

<u>Engage with Local Distributors</u> – Piggyback with local beer/liquor distributor promo programs and include Jukebox Jams Emerging Artists as another value add to these promotions within your locations.

<u>Create a Battle of Locations</u> – Conduct a contest between locations by offering a keg of beer or beer chips as potential incentives.

Visit amoa.com/on-demand for these and other ideas to make the most of the Jukebox Jams Emerging Artists Program.

✤ 1-2 weeks before the start of the contest period:

- Confirm program details with location along with league coordinators/customer service reps. Make sure all staff is aware of program details and how it is being conducted.
- Deliver coasters to locations for use during the program. Contest period runs November 1-24.
- While making service calls to locations, put up promotional posters about the Jukebox Jams Emerging Artists Program. Posters are available for free download at amoa.com/jukeboxjams
- ✤ 3-5 Days before the start of the contest period:
 - Promote across all of your active social media platforms.
 NOTE: Jukebox Jams Emerging Artists Program social headers for Facebook, Instagram and LinkedIn are available for free download on amoa.com/jukeboxjams
 - Ads for use on Dartboards Be sure to download ads for use on dartboards from amoa.com/jukeboxjams encouraging jukebox play during the contest period.
 - Re-review program details with location and staff.
 - Take advantage of the opportunity to promote jukebox play!

During event:

- Start promoting contest to league players—on Facebook page, create FB event, other social media platforms, posters in location(s).
- Put press release together for local newspapers. Contact local newspaper, radio station or even television station and invite an editor/reporter to cover the program and bring awareness that the jukebox is alive and well in your community - feel free to use talking points provided by AMOA at amoa.com/jukeboxjams